

## Contact

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## Top Skills

Project Planning  
Business Analysis  
Business-to-Business (B2B)

## Languages

English (Full Professional)  
Punjabi (Native or Bilingual)  
Urdu (Native or Bilingual)

# Usama Intizar

Sales Strategist | Business Development Officer: At J.K. DIGISOL  
#BUILD we assist partners with AI Solution, offshore engineering teams with purpose & value.  
Faisalabad, Punjab, Pakistan

## Summary

Hello! I'm Usama Intizar, a passionate business development with a BSc (Hons) degree in Business Administration (Marketing) from Faisalabad National Textile University.

As an AI consultant at J.K. Digisol, I specialize in leveraging advanced AI technologies to solve complex business challenges. My services include identifying opportunities for AI integration, optimizing operations, and enhancing organizational structure for maximum efficiency.

I'm always open to discussing any operational or structural challenges you may be facing. Let's connect and explore how AI can transform your business. Feel free to reach out to me at:

[bdo1@jkdigisol.com](mailto:bdo1@jkdigisol.com)

I am a highly motivated and results-oriented Sales Professional with 3+ years of experience driving sales growth in the US market. Proven ability to manage the entire customer journey, from lead generation to onboarding, ensuring exceptional customer satisfaction. Skilled in client relationship building, project management, and process optimization. Thrives in fast-paced environments and enjoys the challenge of building and leading successful sales teams. Seeking a new opportunity to leverage expertise and contribute to the growth of a dynamic organization. Proficient in Python, Salesforce, SalesLoft, Excel, and STATA, I thrive in leadership, team management, and market analysis.

I'm not just about work – I was President of NTU Executive Society, part of the Hostel Life Fellows' Policy Committee, and have been a senior entrepreneurship Team member. Certified in Digital

Marketing, I enjoy reading, photography, video gaming, and diverse sports.

I'm eager to connect, contribute, and catalyze change through my diverse skill set and passion for innovation.

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## Experience

JK Group Of Companies  
Business Development Officer  
July 2024 - Present (2 months)  
Punjab, Pakistan

V3 Solution  
Sales And Marketing Representative  
August 2021 - August 2024 (3 years 1 month)  
Pakistan

V3 Companies  
Business Development Officer  
August 2023 - April 2024 (9 months)

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## Education

National Textile University  
Bachelor of Business Administration - BBA, Business, Management,  
Marketing, and Related Support Services · (August 2020 - August 2024)